



Real Estate Acquisitions & Investment Analyst

May 2017

Bethesda, MD

The Pinkard Group is a real estate development and investment firm that is seeking a bright and motivated candidate to fill a role that offers advancement potential and the opportunity to join a firm in the early stages of growth. Analyst would work in conjunction with the Principals of the firm on new acquisitions and on asset management of current investments.

Position Responsibilities:

- Develop, maintain and analyze financial models in Excel and Argus utilizing budgets, leases, expense information and market assumptions
- Conduct market/property research and summarize information to support underwriting assumptions (rental rates, sales prices, absorption rates, etc.)
- Research, underwrite and due diligence potential investments across a variety of property types
- Prepare Investment Summaries to present to potential investment partners and lenders
- Interact directly with Principals of the firm and the greater real estate investment community
- Asset manage existing investments including managing onsite property and project management teams

Candidate Background and Qualifications:

- Strong work ethic, integrity, and an ability to thrive in a ever-changing entrepreneurial environment
- Entrepreneurial mindset, a self-starter who can function independently, and as part of a small team
- A minimum of 2 years of prior work experience in real estate market analysis with a developer, REIT, bank, real estate broker, real estate advisor, mortgage lender, insurance company, or investment firm
- Strong academic record, with an emphasis in finance, accounting and/or real estate
- Proactive, detail-oriented work habits with a commitment to a high-quality work product
- Financial modeling experience and advanced Excel capability is preferred. Familiarity with real estate specific software such as Argus is a plus
- Developed written and verbal communication skills and demonstrated critical thinking skills
- Working knowledge of the greater Washington DC real estate market is preferred

The Pinkard Group offers a stimulating and entrepreneurial working environment, a culture predicated on teamwork first and a commitment to maintaining the highest ethical standards. The right candidate will be afforded significant potential for advancement within the firm.

Compensation: Salary plus discretionary bonus – total compensation will be commensurate with experience

To Apply: Please send your resume and cover letter to careers@pinkardgroup.com