



Real Estate Investment & Development Associate

June 2017

Bethesda, MD

The Pinkard Group is a real estate development and investment firm that is seeking a bright and motivated candidate to fill a role that offers significant advancement potential and the opportunity to join a firm in the early stages of growth. Associate would work in conjunction with the Principals of the firm on new acquisitions and on asset management and development of current investments.

Position Responsibilities:

- Source, underwrite and due diligence potential investments across a variety of property types, including ascertaining a property's development/re-development potential
- Take a leadership role in the execution of development or re-positioning plans including managing architects, engineers, brokers, attorneys, as well as onsite property and project management teams
- Prepare Investment Summaries to present to potential investment partners and lenders
- Interact directly with Principals of the firm and the greater real estate investment community
- Work across property types and through the various stages of an investment's life cycle

Candidate Background and Qualifications:

- Strong work ethic, integrity, and an ability to thrive in an ever-changing entrepreneurial environment
- Entrepreneurial mindset, a self-starter who can function independently, and as part of a small team
- Proven track record of successfully executing on acquisition or development/asset management projects
- A minimum of 4 years of prior work experience in real estate with a developer, REIT, bank, real estate broker, real estate advisor, mortgage lender, insurance company, or investment firm
- Strong academic record, with an advanced degree (in finance, accounting and/or real estate) preferred
- Proactive, detail-oriented work habits with a commitment to a high-quality work product
- Working knowledge of the greater Washington DC real estate market
- Developed verbal communication and written presentation skills and demonstrated critical thinking ability
- Financial modeling experience and advanced Excel capability. Familiarity with real estate specific software such as Argus is a plus

The Pinkard Group offers a stimulating and entrepreneurial working environment, a culture predicated on teamwork first and a commitment to maintaining the highest ethical standards. The right candidate will be afforded significant potential for advancement within the firm.

Compensation: Salary plus discretionary bonus – total compensation will be commensurate with experience

To Apply: Please send your resume and cover letter to careers@pinkardgroup.com